

Join our award-winning culture and become a part of our success



BALLUFF

Technical Sales Trainee

Balluff is growing and we are looking for individuals to join Balluff's Sales training program – January, April, July & October program start dates annually.

While this training program requires an initial move to Northern KY/Cincinnati area, relocation to an assigned field territory will also be required.

This training program will prepare you for a career in technical sales

Each employee hired into the **Sales Trainee Engagement Program (STEP)** will work in designated, key Balluff functional areas, performing a job or assignment in that area, with the intent to understand the role/area, acquire hands-on knowledge of Balluff's inside operations, and weave it into your future career as a Sales Engineer.

In this program, you will...

Work alongside our experienced technical product support team members – begin building your product knowledge, work on customer applications, and communicate solutions to customers

Learn how our Inside Sales & Support team manage the flow of incoming orders and continue to provide the best in class support for our customers.

Learn how we plan, build, and deliver our “top in quality” products to our customers, usually exceeding their expectations.

Get hands-on experience in Marketing, learning our products and the many ways we stay in constant contact with our customers.

Begin building customer relationships via virtual sales, assisting in assigned sales region and shadowing experienced Sales Engineers.

Balluff, Inc.
8125 Holton Drive, Florence, Kentucky 41042 USA
Phone 859 727-2200 • Toll-free 1-800-543-8390 • Fax 859 727-4823
balluff@balluff.com
www.balluff.com

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Who will be successful?

- Someone who is curious about “how things work”.
- Someone with a passion for automation and continuous improvement.
- Someone who loves to solve problems while improving a customers' efficiency.
- Someone who manages their time well and is goal oriented.
- Someone who teams well with others and can work alone effectively.
- Someone who has excellent follow through and follow up skills.
- Someone who is a confident, clear communicator.
- Someone who is happy to continue to learn something new every day.

What are the basic requirements?

- Four year technical or business degree with up to 1-3 years of post-education experience.
- Technical aptitude with expectation to learn Balluff products & Balluff internal systems.
- Strong Microsoft Office skills as well as proficiency with virtual meeting tools, such as MS Teams, Zoom, etc.
- Relocation to the Florence KY/Cincinnati OH area for completion of one year rotational training program, followed by relocation to a territory location.

To apply, please send your resume and a cover letter to careers@balluff.com. Email attachments should be .docx or .pdf files with a combined size no bigger than 5 MB.